



Manufacturing revenue is in jeopardy if your critical suppliers and subtiers are unprepared for common risks.

Comprehensive Supply Chain Risk Reduction

BCMexperts is a unique cloud-based service that proactively measures and reduces supplier and subtier risks on your behalf. The comprehensive platform includes:

Crisis Management – Use crisis simulations to address vulnerable areas in advance of crises. Accelerate crisis response by immediately listing tier-1/subtier factories in the area, potential impact and emergency contacts.

Disaster Preparedness – Proactively improves supplier and subtier risk assessment, continuity plan, testing ...

Social Responsibility – Proactively improves supply chain controls for conflict minerals, labor, environment safety and ethics.

Financial Risk – Uses industry-leading model to identify financial risk over a year in advance.

Intellectual Property – Proactively examines security controls for customer IP.

Quality and Delivery Incidents – Examines notification procedures for supplier quality and delivery incidents.

Suppliers' Supply Chains – Supplier & subtier continuity and security (e.g. C-TPAT).

Suppliers complete self-assessments in a secure online repository and submit them to a specific customer. They receive expert recommendations for reducing site risks and save time in the future by being able to update just the information that has changed.

Costing a Fraction of Doing It Yourself

A Do It Yourself (DIY) approach raises organizational costs by assigning necessary but time-intensive risk management tasks to vendor managers:

DIY Data Collection (4 hours per supplier)

- Define survey risk areas, questions and messages
- Send. Respond to suppliers, track & follow-up
- Follow-up on inconsistent/skipped site responses

DIY Risk Reduction (12 hours per supplier)

- Analyze capabilities and risks of each site
- Request specific mitigations & compliance dates
- Communicate, track and follow-up until addressed.
- Update survey next year and start again

DIY costs mount quickly: 200 suppliers multiplied by 16 hours per supplier at \$50/hour personnel costs comes to \$160,000 of added expense in your organization. Worse yet, crisis management tools remain limited.

Done for You – More Effective & Saves Time

Internal resource constraints force DIY teams to limit scope to top-spend suppliers while leaving out many other suppliers of single/sole source parts and unique production capabilities as well as critical subtier suppliers.

Some top-spend suppliers are reviewed in great depth while other critical suppliers receive little review at all. Revenue remains at risk from critical suppliers with poor environmental safeguards, no recovery plans testing, etc.

Moreover, when a crisis hits, DIY data is buried in separate supplier files and is not searchable. Contacts are outdated; locations may be only invoicing addresses; and critical suppliers are asked for the first time if they have a recovery plan. Lacking crisis tools, DIY crisis response is slow, options limited and revenue is at risk.

In contrast, BCMexperts puts you in control of supply chain risks with comprehensive risk reduction and crisis management. Benefits include:

- Be prepared through live simulations with immediate crisis vulnerability analysis on any crisis area
- Accelerated crisis response – alerts list suppliers and subtiers in crisis area, impact and contacts
- Global supply chain risk reduction done for you
- Costs less than “Do It Yourself” approach
- Revenue protected: all critical suppliers covered

How It Works

1. Customers provide initial supply chain contact list.
2. BCMexperts:
 - Contacts suppliers to complete self-assessments.
 - Supports suppliers when they have questions.
 - Makes expert recommendations to suppliers for how to reduce their production site risks.
 - Regularly follows-up.
3. Customers use reporting portal website to see risk mitigation progress, address crisis vulnerabilities and accelerate crisis response.

Many of your suppliers are likely already captured in our database and we'll add those who aren't. BCMexperts applies rigorous data quality methods including:

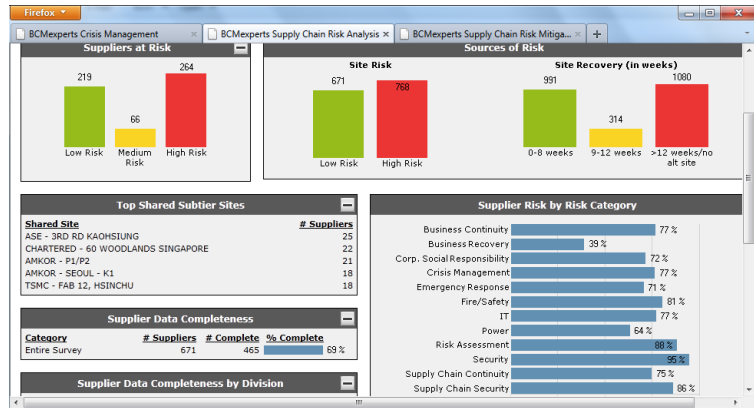
- Evidence requirements and electronic signatures
- Supplier help desk and online help
- Address standardization and mapping

It's Easy to Get Started

Globalization and economic challenges leave manufacturers more vulnerable than ever to supply chain disruption. BCMexperts protects your revenue on your behalf through proactive supply chain risk reduction and accelerated crisis response.

Visit www.bcmexperts.com, send us an email at service@bcmexperts.com or call us at **1 800 695 6204 x111** to learn more, request a demonstration and for pricing.

You Get a Comprehensive Supply Chain Risk Picture



BCMexperts Follows-up to Reduce Supplier Site Risks

Supplier	Category	Risk Mitigation	Compliance Date
AKRON FABRICATION	Risk Assessment	Perform a Business Impact Analysis to determine the most critical site activities (or processes) and to calculate an attainable recovery time for each critical activity.	Jun 1 2011
AKRON FABRICATION	Security	Implement a written procedure for reporting and investigating site security breaches.	Mar 1 2011
DALTEK CORP	Supply Chain	Define the criteria for what constitutes a critical supplier or partner and get site management's approval.	Mar 31 2011
DALTEK CORP	Business Recovery	Create written recovery procedures that describe the steps needed to resume critical customer activities at this site in the event of a disruption.	Dec 31 2011

Immediate Crisis Impact Analysis & Emergency Contacts

